

**Miguel Martínez**  
Assistant Professor  
Management Area  
Joined the School in 2017

#### Academic Background

- 2010 - 2015 Ph.D. in Economics. Universitat Pompeu Fabra – UPF. Barcelona, Spain.
- 2009 - 2010 Master of Research in Economics. Universitat Pompeu Fabra – UPF. Barcelona, Spain.
- 2008 – 2009 Master of Science, Economics Barcelona Graduate School of Economics – BGSE. Barcelona, Spain.
- 2000 - 2005 Bachelor of Science in Economics. Pontificia Universidad Católica Del Perú – PUCP Lima, Peru.

#### Teaching Experience

### **COURSES TAUGHT IN RECENT YEARS**

#### **Graduate**

- Managerial Economics (Universidad de los Andes)
- Instructor of STATA (Barcelona Graduate School of Economics)
- Industrial Organization (Universidad Pompeu Fabra. Teaching assistant)
- Economic Theory (Barcelona Graduate School of Economics. Teaching assistant)
- Public Finance (Universidad Pompeu Fabra. Teaching assistant)
- Game Theory (Pontificia Universidad Católica del Perú)
- Economic Theory III (Universidad Pompeu Fabra. Teaching assistant)
- Econometrics I (Universidad Pompeu Fabra. Teaching assistant)
- Mathematics III (Universidad Pompeu Fabra. Teaching assistant)
- Organizational Economics and Markets (Universidad Pompeu Fabra. Teaching assistant)
- Price Regulation, OSIPTEL (Peruvian Telecommunications Regulatory Authority).

#### **Undergraduate**

- Fundamentals of Management (Universidad de los Andes)
- Public Management (Universidad de los Andes)
- Public Finance and Public Policies (Universidad De Piura)
- Game Theory (Universidad De Piura)
- Economics of Organization (Universidad De Piura)

#### Academic Activities

2017 – to date Assistant Professor. School of Management, Universidad de Los Andes, Bogotá, Colombia  
2015 -2017 Assistant Professor, Department of Economics, Universidad de Piura – UDEP, Lima, Perú

#### Working Experience

2005 - 2008 Senior Economist. OSIPTEL - Telecom Industry Regulation Agency of Peru.  
2004 - 2005 Consultant. APOYO Economic Consulting.  
2003 - 2004 Research Assistant. Centrum- Business School of PUCP.

#### Research

Behavioral Economics and Experimental Economics  
Managerial Economics  
Organizational Economics  
Labor Economics

#### Publications

##### **ARTICLES IN ACADEMIC JOURNALS**

2018 “Input Allocation, Workforce Management and Productivity Spillovers: Evidence from Personnel Data” (Joint with Francesco Amodio). in *The Review of Economic Studies*.  
2016 “Behavioral Spillovers in Organizations A Selective Review”. December 2016, in *Research in Experimental Economics Vol. 19: Experiments in Organizational Economics*.

##### **CONFERENCE PAPERS**

2019 23rd Annual Conference of the Society for Institutional & Organizational Economics (SIOE).  
2019 European Workshop on Experimental and Behavioral Economics (EWEBE).  
2019 10th International Conference of the French Association of Experimental Economics (ASFEE).  
2018 Annual Congress of the Peruvian Economic Association – Universidad de Piura  
2018 Entrepreneurship and Private Enterprise Development (EPED) in Emerging Economies Workshop: 1-2 de Junio, Montreal, Canadá.  
2017 1<sup>st</sup> Latin American Workshop on Experimental and Behavioral Social Sciences (LAWEBESS).  
2017 NBER Summer Institute - Productivity, Development & Entrepreneurship.  
2016 Workshop on Productivity, Entrepreneurship, and Development: September 2 - 3. McGill University, Montreal, QC, Canada.  
2016 Annual Congress of the Peruvian Economic Association - PUCP (scheduled).  
2016 19<sup>th</sup> Colloquium on Personnel Economics: COPE2016 in Aachen University.  
2015 IE Doctoral Consortium.  
2015 Latin American Economic Association Meeting - Santa Cruz, Bolivia.  
2015 Annual Congress of the Peruvian Economic Association - Universidad Pacífico.  
2015 NBER Summer Institute - Productivity, Development & Entrepreneurship.

- 2015 Trans-Atlantic Doctoral Conference, London Business School.
- 2015 NBER's Development Program Meeting/joint BREAD Conference, September 25 - 26, at NBER, 1050 Mass. Ave, Cambridge, MA, United States.
- 2014 SAEe, Palma de Mallorca.
- 2013 North-American ESA conference, University of California - Santa Cruz, CA, United States.
- 2013 1<sup>st</sup> Xmas Xperimental Workshop, University of Granada, Spain.
- 2013 Barcelona Labor Economics Summer School, BGSE. Barcelona, Spain.

### **CONGRESSES AND SEMINARS**

- 2019 Bogotá Experimental and Behavioral Economics, Universidad de los Andes (Santiago de Chile, Chile) - forthcoming, Universidade Nacional de Colombia – forthcoming.
- 2018 Universidad de los Andes (Economics), Universidad del Rosario, Universidad de Piura.
- 2017 Universidad de los Andes, University of North Carolina, Greensboro.
- 2015 Universidad Javeriana, Universidad Católica de Chile, Universidad de Islas Baleares.
- 2014 Universitat Pompeu Fabra (Internal, Micro and Behavioral Economic Seminar), Universitat Pompeu Fabra (Labour, Public, Development Student Seminar).
- 2013 Universitat Pompeu Fabra (Management and Behavioral Student Seminar), Universitat Pompeu Fabra (Internal, Micro and Behavioral Economic Seminar), Florida State University, FL, United States.
- 2012 Universitat Pompeu Fabra (Internal, Micro and Behavioral Economic Seminar).

### **WORKING PAPERS**

- 2019 “Inputs, Asymmetric Information, and Incentives at the Workplace” (Joint with Francesco Amodio). Last version August 2019. Submitted to American Economic Review.
- 2019 “Delegation and Team Selection in Organizations” (Joint with John Hamman). Last version July 2019.
- 2019 “Workplace Incentives and Organizational Learning” (Joint with Francesco Amodio). Last version March 2019.
- 2019 “Project Selection and Competitive Cheap Talk: An Experimental Study” (Joint with John Hamman and Eric Schmidbauer). Last version March 2019.

### **WORK IN PROGRESS**

“Long versus Short Run Matching Effects: A Study of the NFL Draft” (Joint with Pablo Casas, Stephen Hansen and Francisco de Asís)

### **OTHER PAPERS**

- 2007 “Precios Tope, Ciclo Económico y Predictibilidad; with José Gallardo Ku and Lennin Quiso. Working Paper - OSIPTEL. 2007.
- 2006 “Ventas atadas y agregación de servicios en un esquema de precios tope”. Working Paper No 2 – OSIPTEL. 2006
- 2006 “Precios Tope, Cobertura y Bienestar”; with José Gallardo Ku and Lennin Quiso. Working Paper No 7– OSIPTEL. 2006.

2017	International Foundation for Research in Experimental Economics -IFREE small grant award.
2016	2016 Universidad de Piura, Internal grant.
2012 - 2015	FI Graduate Research scholarship, Generalitat de Catalunya.
2013	Barcelona Graduate School of Economics, small grant, 2013 (€ 2040).
2010 – 2015	Graduated with honors. Cum laude. Ph.D. in Economics. Universitat Pompeu Fabra – UPF. Barcelona, Spain.
2009 - 2012	Teaching Assistant scholarship, University Pompeu Fabra.
2010 - 2012	“Consolider” Research Assistant scholarship, University Pompeu Fabra.
2008	M.Sc. full tuition fee waiver, Barcelona Graduate School of Economics.
2005	AFP Unión Vida Award for Outstanding Academic Achievement in Economics, Peru.
2005	Graduated with honors. Cum laude. Bachelor of Science in Economics. Pontificia Universidad Católica Del Perú – PUCP Lima, Peru.

Other Academic Activities
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- Reviewer for the Labour Economics Journal
- Advisor for the thesis of the MBA in the Universidad de los Andes: “Estrategias Competitivas en el Mercado Móvil Colombiano” from the student Alberto José Reyes Chaparro.
- Co-advisor for a thesis in the Master of Economics in the Universidad de los Andes: “Implicaciones para el Estado de la introducción de los bonos de retiro al Sistema pensional Colombiano” from the student Nashla Nayeli Gonzales Cleves.